

NORDFY

Integrating Design Technology into the Design Process

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Co-Founder





Agenda

1.

What is the impact

in the AEC and what comes next

2.

Threats & Risks

to the business model and your clients

3.

Opportunity & Reward

Business Integration & the Future of Work



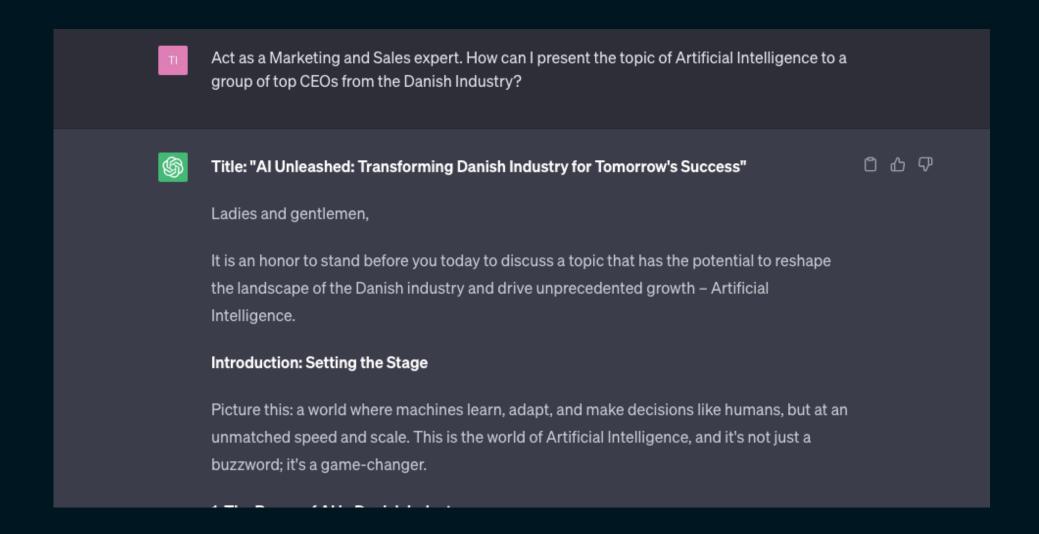
1. What is the Impact?

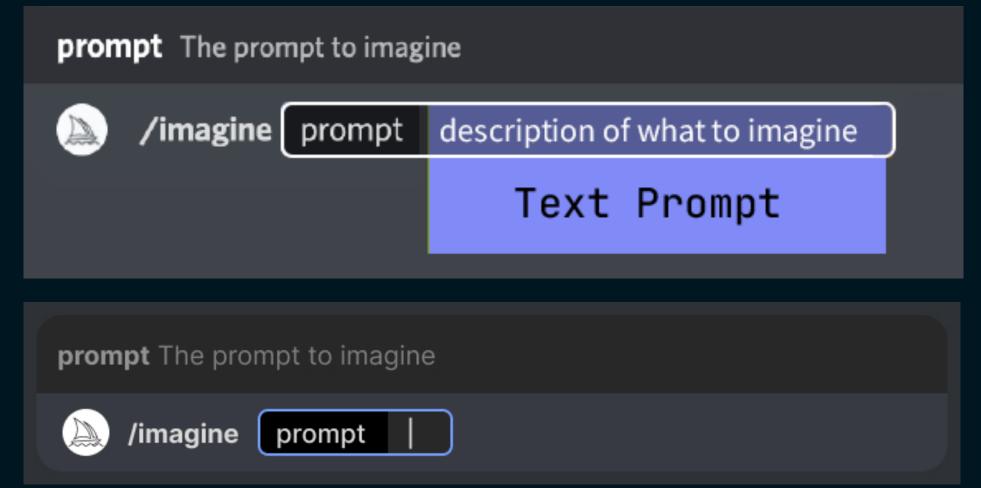


Generative AI is a type of AI that can create new content, such as text, images, or music.



Natural Language Processing



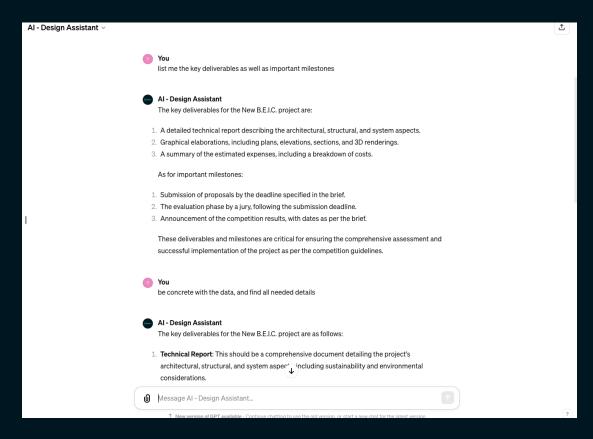


ChatGPT

MidJourney



Infinite Imagination









Text-to-text

Text-to-image

Text-to-video

Text-to-audio



Machine vs Human Thinking







A new technological device, designed by Apple company



Visual Extraction and Reasoning











The image you sent shows a bunch of colorful balloons flying over a road. I can detect the following objects in the image:

- Balloons (multiple)
- Road
- Sky
- Trees



What would happen if the strings attached to the balloons were cut?







If the strings attached to the balloons were cut, the balloons would float up to their maximum height, which is determined by the buoyancy of the helium inside the balloon and the weight of the balloon itself. Helium is lighter than air, so the balloons will continue to rise until they reach a point where the air pressure and density are equal to the helium gas inside the balloon. At this point, the balloons will stop rising and will begin to float along with the air currents, being carried by the wind.

The exact height that the balloons reach will depend on a number of factors, including the size and shape of the balloons, the amount of helium in the balloons, and the weather conditions. In general, helium balloons can reach heights of up to 10 kilometers (6.2 miles).

It is important to note that helium balloons can be a hazard to wildlife and the environment. If balloons are released into the air, they can float for long distances and end up in trees, power lines, and other areas where they can cause problems. Additionally, balloons can be mistaken for food by animals, which can lead to choking and other health hazards.

If you are planning to use helium balloons, please be sure to dispose of them properly. You can do this by popping the balloons and recycling the latex material.











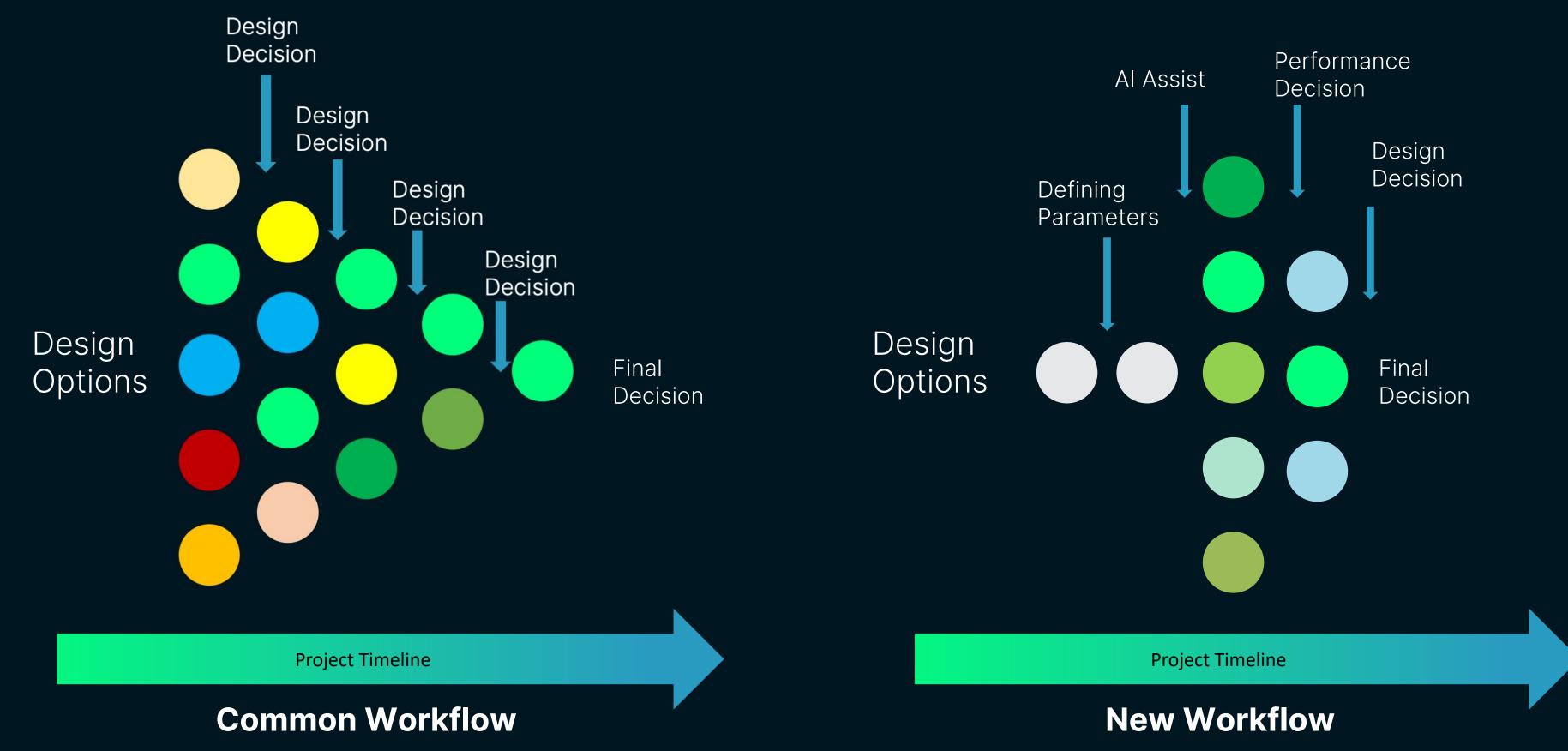


New Design Workflow



Human + Al Design Approach

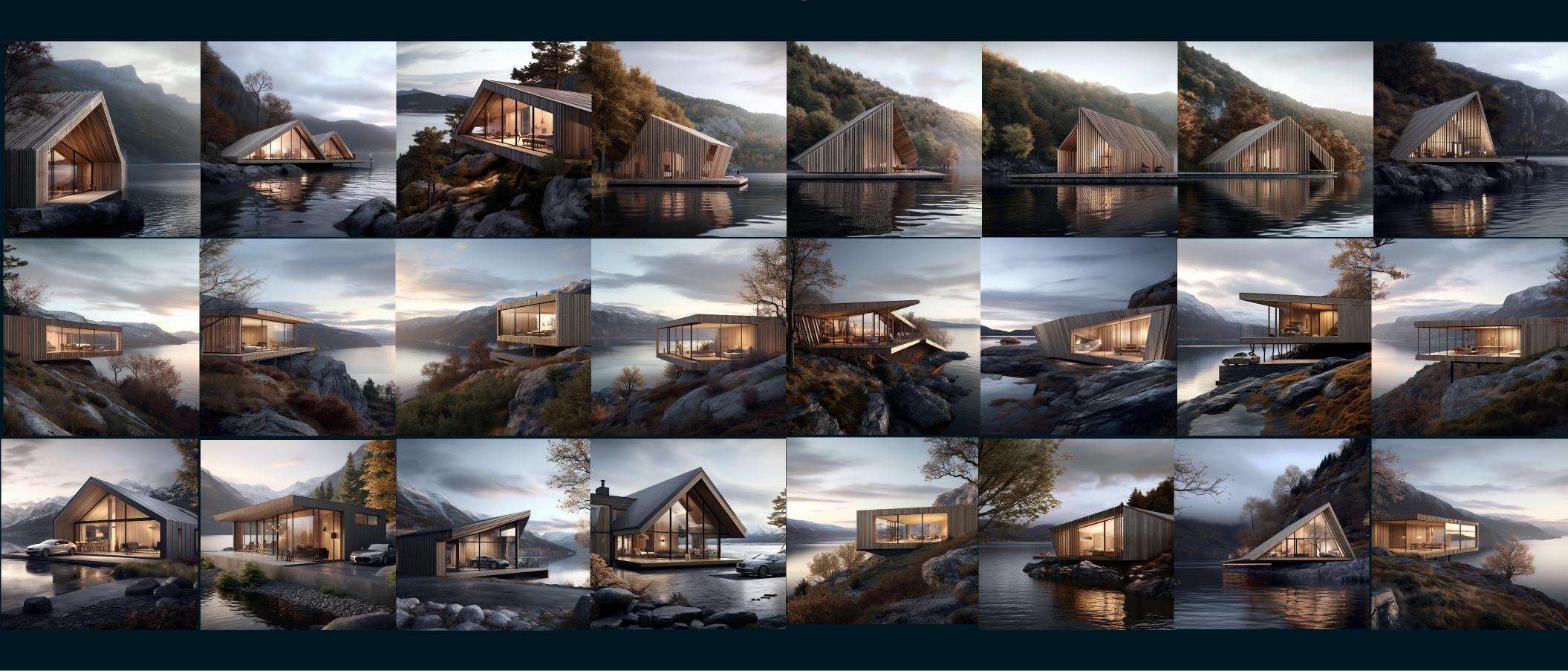
Changes in Process and Decision Making





A new Design Workflow

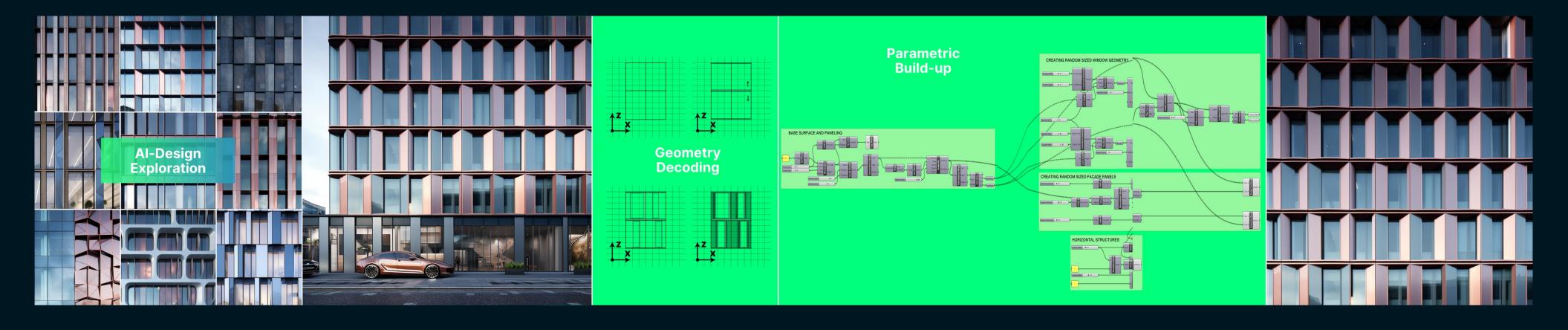
For Idea Exploration





A new Design Workflow

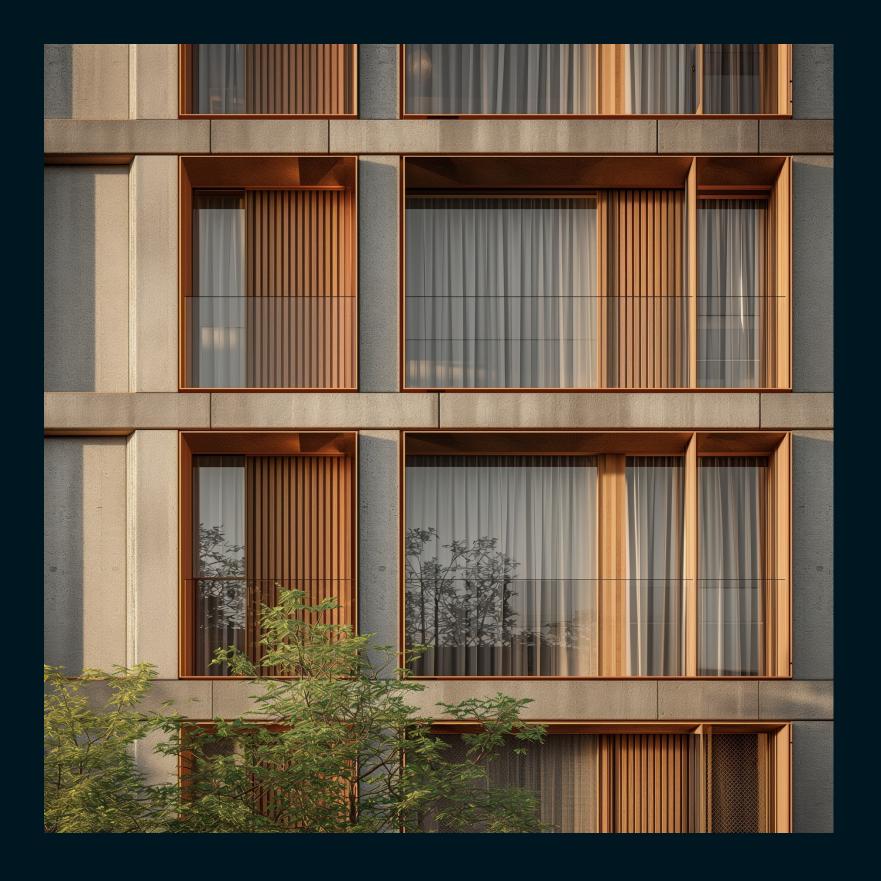
Improved Efficiencies

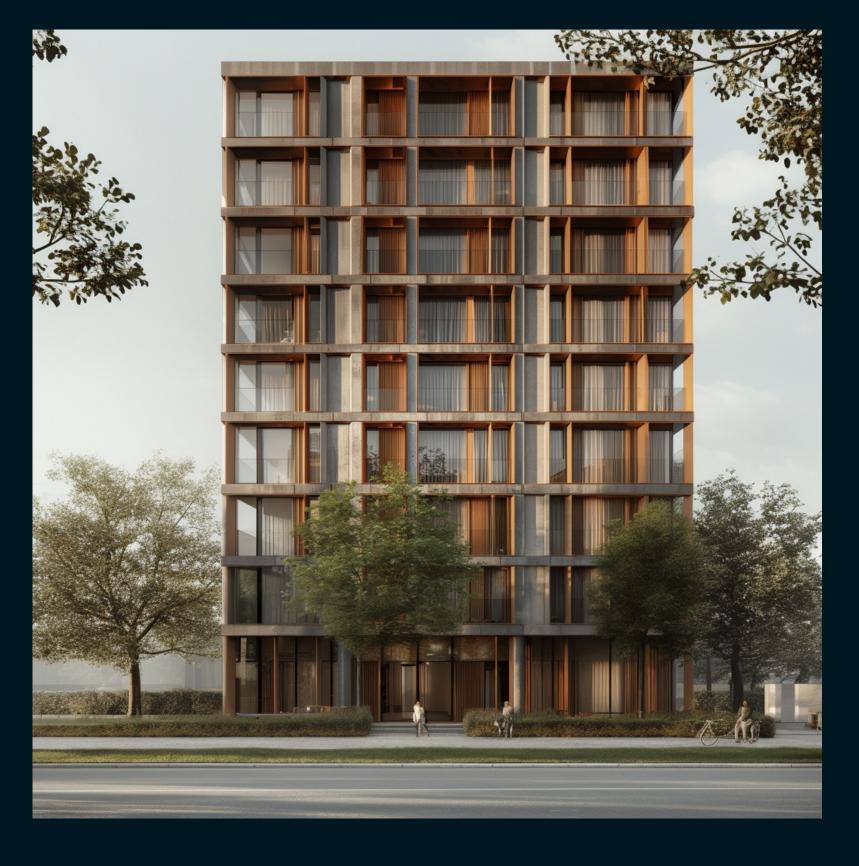




A new Design Workflow

Improved Consistency







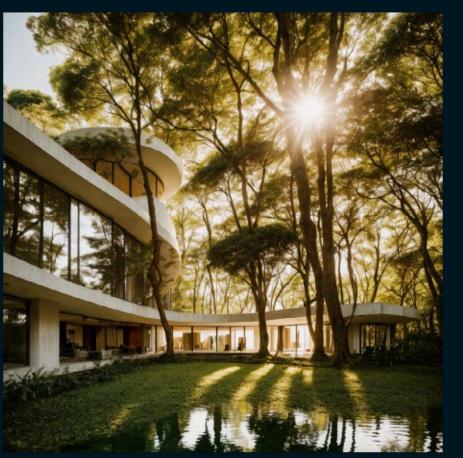
Human + Al Design Approach

Recalibrate the Mindset









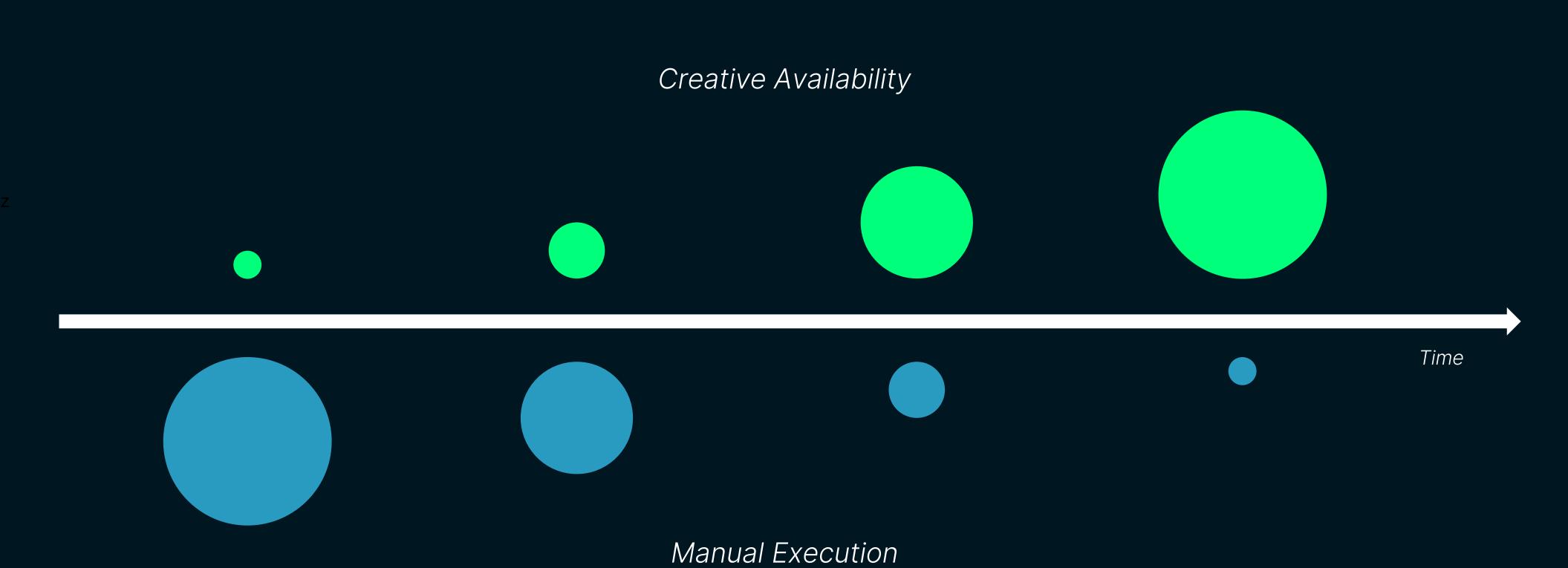
Prescriptive Design

Descriptive Design



What comes next?

The Decreasing Role of Manual Labor

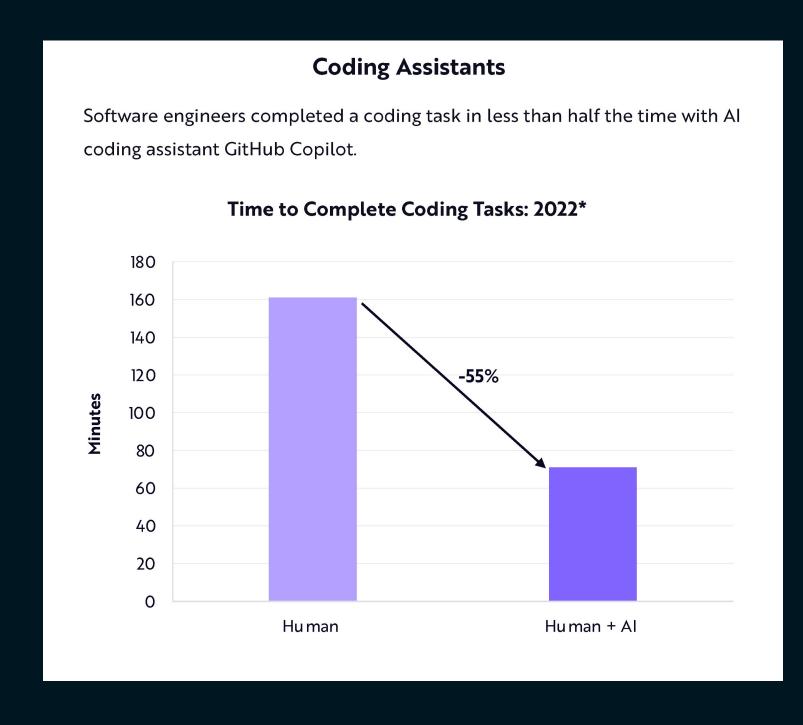




2. Threats & Risks



Al in the business model



Generative Image Models

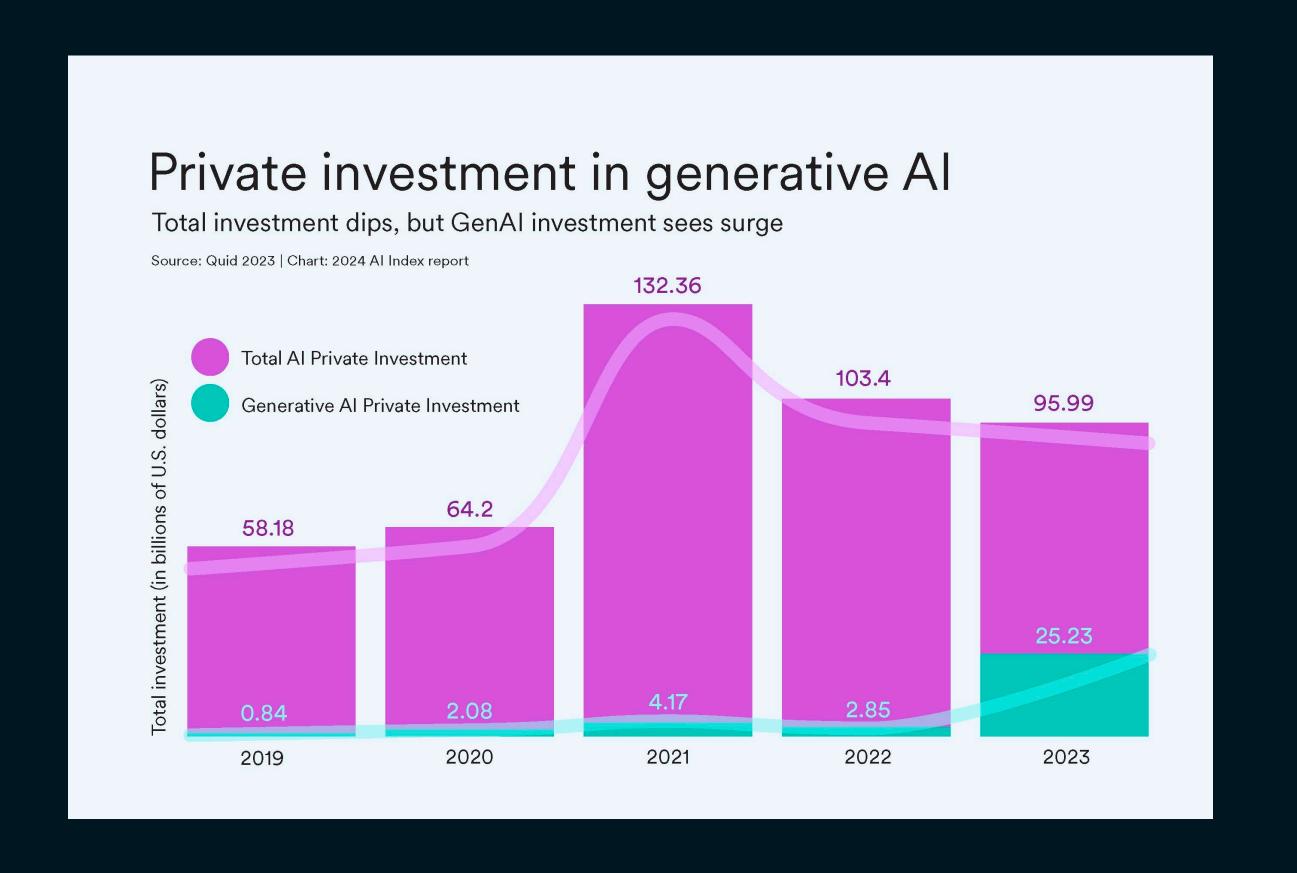
According to our research, AI can create a graphic design for just \$0.08** in minutes — a *di minimis* cost compared to \$150 for human labor.



Human	
Cost	\$150
Time	5 Hours
Generative Al	
Cost	\$0.08
Time	< 1 Minute



Al in the business model





Risks

- Security & Privacy (EvilGPT, cybercrime, phishing)
- Terrorism (infrastructure, building data)
- Identity & Impersonation (vendor relations, false bidding)
- Bias & Ethics (vernacular, sourcing, "good")
- Job Losses (outdated, competitiveness)
- Business Model Disruption (value-based pricing)



Structural Demographic Differences





Risks

- Security & Privacy (EvilGPT, cybercrime, phishing)
- Terrorism (infrastructure, building data)
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"Everything that is predictable will be automated"

Anthony Slumbers



Planning Process & Licensing





Disruptive ≠ Negative



3. Opportunity & Reward



Mindsetshift > Lifelong Education



What are you selling?

Skill

What is that you do today, that cannot be automated in 5 years time?

Value

What is that you can give to your clients that makes you indispensable?



Promote a Culture of Exploration



Co-create with your clients





"You don't want to be in a position where you're behind everyone else"

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